## Throwing things into a blender and seeing what happens



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Manufacturer of commercial and home blenders Blendtec has produced a marketing web site <u>Will It Blend?</u> which features short videos of the company's CEO and new <u>Internet blending icon</u> Tom Dickson throwing all sorts of unusual objects into one of their blenders, to see what happens. (<u>The videos are also on YouTube</u>, and of course they have a blog, cleverly titled <u>Will it Blog?</u>)

There's a miniature profile of Tom Dickson in Utah Business Magazine.

When Jamba Juice told Dickson the \$14,000 blender package was too expensive, he cut them a deal, asking simply for a nickel of every sale. Now, with 50 million smoothies sold each year, Dickson says it was one of the best deals he ever made.

"Will It Blend?" is sort of a blender-themed entry in the style of David Letterman's crowdpleasing stunts such as "Throwing things off the roof," "Crushing things in a pneumatic press," and "Will it Float?" (I suspect that only guys find this stuff fascinating.)

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