The New York City Profit Calculator

devblogs.microsoft.com/oldnewthing/20070611-01

June 11, 2007



Raymond Chen

<u>New York Magazine</u> has a fascinating feature in today's issue: <u>The Profit Calculator</u>. It covers a cross-section of New York City businesses and studies how they make their money. Chock full of interesting little details, such as

- For a dollar store, it's all about turnover. One store can sell a trailer of cookies (162,000 cookies) in four days.
- For a copy shop, walk-in customers are a negligible percentage of business.
- For a diner, a large menu is a liability.
- Each visitor to the <u>Museum of Modern Art</u> costs about \$50. The \$20 suggested donation doesn't even cover security and utilities.

Raymond Chen

Follow

