'Tis the season for top ten lists, and manipulation of top ten lists

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A few years ago, <u>Marketplace radio reported on the sub-industry of top ten lists</u>, specifically the lists intended to be used as gift guides. Marketing companies drool over these lists, since placement on them can mean a tremendous boost in sales, and they're anxious to do whatever it takes to get on the list. For example, *The Da Vinci Code* was a relatively unknown title until the American Booksellers Assocation placed it on their own "best picks" list. In the story, <u>c|net</u> comes off looking good, standing their ethical ground against marketers looking for an endorsement. *The Today Show* doesn't fare as well.

On the Media reports on the subject as well.

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